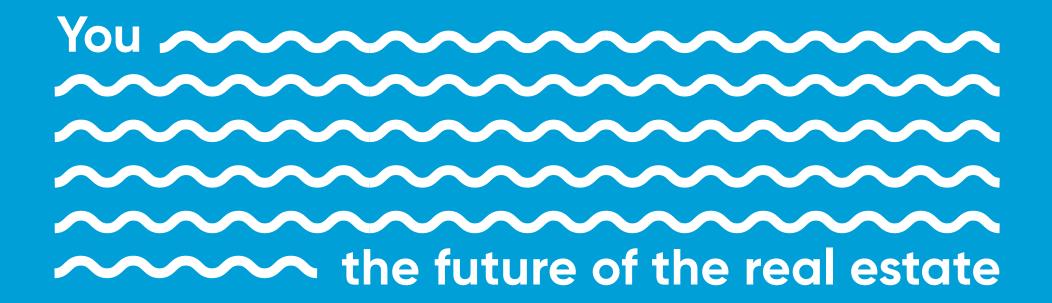


MÁLAGA 16/18 NOV 2023

Connected by the Mediterranean Sea



ORGANISE







We offer success and business

BENCHMARK IN INVESTMENT AND SECOND HOMES



Highest interest market due to its location and product quality

BUSINESS, BUSINESS AND MORE BUSINESS



+60% of participants are CEOs, executives and top players
Premium networking

GENERATING BRAND AND VALUE



Tool for positioning at the highest level

≋NEWS AND TRENDS

≋INNOVATIVE AND SUSTAINABLE FUTURE

RESIDENTIAL:

Coliving

Build to rent

Affordable rent

≋WE BRING THE WHOLE MARKET TOGETHER

Real estate investment

Public-private collaboration

Professional B2B agreements

Direct B2C sales

Proptech

Digitalisation

Innovation applied to construction



The future of the sector is in the spotlight: The 2022 figures back us up



Companies represented



+11,000
Properties on offer



+8,000

Visitors



+850

Developers and real estate companies



Cities with real estate offer



Speakers



+4,000

Professionals



62%

CEOs, delegates



+60

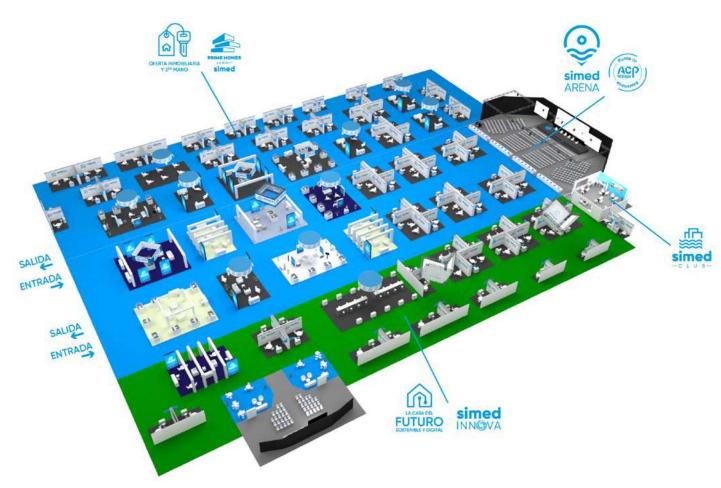
Activities



30

Countries

The whole industry represented in one place



≋ PARTICIPANT PROFILES

Public administrations Buyers Investors Developers Builders Real Estate Agencies Financial institutions Consulting firms Independent professionals Architects Engineers Professional associations Start-ups Suppliers of construction materials and solutions Proptech and new applied technologies Media & Press



Top-level content and meetings

THE SECTOR UNDER DEBATE

Gather high quality information, get a **feel for the market**, learn about future strategies and trends in the development and construction business from decision makers

THE KEYS TO THE MARKET

Sector leaders discuss the products and market trends that are here to stay







Top-level content and meetings

INVESTMENT AND SECOND HOMES

A business forum in which we bring together national and international real estate agencies, brokers, and investors to make networking with top-level developers and marketers.

THE NEW ERA OF REAL ESTATE

Technical conferences and workshops organised by companies that have chosen #simedMLG as a platform for their meetings.







Top-level content and meetings

SUSTAINABLE CONSTRUCTION

Sustainable building
Home automation
Construction solutions
Net-zero data strategies

INNOVATION

Call for Proptech Start-ups
Digitalisation
Industrialized housing
New materials







Mr. David Martinez CEO AEDAS HOMES



Mr. José Carlos Saz CEO HABITAT INMOBILIARIA



Mr. Jorge Pérez de Leza CEO METROVACESA



Mr. Borja García-Egotxeaga CEO NEINOR HOMES



Mr. Tomás Gasset CEO URBANIA



Mr. Ismael Clemente CEO MERLIN PROPERTIES



Mr. Juan Antonio Gómez **Pintado** CHAIRMAN OF THE SPANISH ASSOCIATION OF DEVELOPERS

(APCE)



Mr. Juan Velavos FOUNDING PARTNER OF JVINVESTMENT & ADVISORY



Ms. Majda Labiel CEO VIVIA



Mr. Ignacio Peinado CHAIRMAN OF FADECO ACP MALAGA



Villalonaa COUNCILLOR OF DEVELOPMENT. INFRASTRUCTURE AND LAND PLANNING OF THE GOVERNMENT OF **ANDALUSIA**



Mr. Francisco de la Torre MAYOR OF MALAGA



Mr. Francisco Salado CHAIRMAN OF MALAGA PROVINCIAL COUNCIL



Mr. Juan Carlos del Pino CEO OF AVRA



Mr. Daniel del Pozo MANAGING DIRECTOR OF IDEALISTA DATA



Mr. Riyan Itani DIRECTOR OF GLOBAL RESIDENTIAL DEVELOPMENT CONSULTANCY (BRANDED RESIDENCES) SAVILLS



Mr. Luis Poch SALES DIRECTOR OF ALQUILA CAPITAL



Ms. Carmen Chicharro SALES, MARKETING AND INNOVATION DIRECTOR OF **METROVACESA**

≋ IMPACT VALUE



+ 2.23 Million **EUROS**

The real estate sector demonstrates its strength and confidence in the Malaga market at Simed El Español

Simed 2022 is making progress in internationalising the second home market La Vanguardia





+ 4.1 Million **VIEWS**

The real estate industry claims for public-private collaboration at Simed

Observatorioinmobiliario.es

SIMED can provide the keys to understand the future of the sector

Metros2.com

This is your chance, take part

PROFESSIONAL



Access new business and investment opportunities, anticipate trends and identify potential synergies with the ecosystem.

+info

EXHIBITOR



Showcase your real estate offer to high-quality investors and buyers in a leading business space in the sector.

+info

PARTNER AND COLLABORATOR



Increase the exposure and presence of your organisation at the highest level.

Positioning it as a key agent in the real estate industry.

+info

SIDE EVENTS



Organise your event at Simed, the ideal place to bring together your target audience and disseminate your expertise.

+info

We adapt to your needs

Already trusting in Simed

ORGANISE





PARTNERS





OFFICIAL REAL ESTATE PORTAL



COLLABORATE









metrovacesa













SECTOR COLLABORATORS







INSTITUTIONAL COLLABORATORS























Mobile Week
MÁLAGA



Transfiere
European Meeting on Science,
Technology and Innovation







CM MÁLAGA CULTURE & MUSEUMS INTERNATIONAL TECH FORUM





Greencities







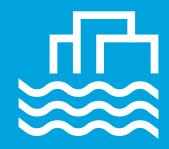




Trade Fairs & Congress Center of Málaga

sectors and industries.

FYCMA is committed to highly specialized events with an international vocation promoting the creation of innovative ecosystems to promote the different



simedmalaga.com

Mariana Ottaviano

Head of Trade Fairs mottaviano@fycma.com Tel. +34 610 229 452

PARTICIPATION OPTIONS

Cristina Olmedo

Trade Fairs Manager colmedo@fycma.com
Tel. +34 669 059 208

Ma Pilar Díaz

mpdiaz@fycma.com Tel. +34 626 743 270

Tamara Padilla

tpadilla@fycma.com Tel. +34 690 061 076

INTERNATIONAL PARTICIPATION

Priscila Meléndez pmelendez@fycma.com Tel. +34 648 006 608

EXHIBITOR SERVICES

Olga Romero oromero@fycma.com Tel. +34 689 479 630