



el futuro del sector inmobiliario

# 07/11/2024 CASA DEL FUTURO

10:25 - 10:30: Welcome Casa del Futuro

Moderator/Presenter

Andersen.

# 10:30 - 11:10: Housing future: innovation and Artificial Intelligence in action

Moderator/Presenter

**María Matos** 

Fotocasa

Research Director and Spokesperson

**Speakers** 

Alejandro Aguirre de Cárcer

Brainsre

CEO

**Carmen Chicharro** 

Metrovacesa

Sales, Marketing and Innovation Director

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Javier Baselga

Google Cloud

Real Estate Industry Manager

Javier Sánchez

Aedas Homes

Director of Technology and Communication





### 11:15 - 12:05: Strategic Projects for the Future of Malaga

The city of Malaga presents the strategic projects that will be launched in the coming years:

- · Malaga Coastal Plan: An ambitious project aimed at promoting public transportation in the city and its metropolitan area, creating new centralities and bringing the city closer to the sea. It integrates urban planning, transportation, and the environment in an unprecedented urban transformation.
- · New La Rosaleda Stadium: Expansion, renovation, and rehabilitation of the stadium in preparation for the 2030 World Cup, as well as new uses under study in the nearby area to continue the urban transformation and regeneration initiated in the Martiricos neighborhood.
- · Future Buenavista Business Park: Located in an important expansion area of the city, it will host a large business park accommodating national and international companies with a strong focus on technology and sustainability.
- · Malaga Music Auditorium: A strategic and distinctive facility for the city located within the port area, which will generate an undeniable positive impact on the cultural and economic life of the city.
- Expansion of the Malaga Trade Fair and Congress Center: A project in line with the city's strategic plan, positioning it as a national and international business attraction hub.

#### **Speakers**

#### Juan Alba Ripoll

Málaga City Council
General Coordinator of Infrastructures and Projects

José María Morente Monte

Málaga City Council

Manager of the Municipal Management of Urbanism

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# 12:10 - 12:55: Projects as urban transformers and regenerators

#### Moderator/Presenter

#### José Antonio Pérez Ramírez

Real Estate Business School (REBS) Director

#### **Speakers**

#### Juan Conejo Villanueva

Insur Group

Regional Director of Eastern Andalusia

#### Ángel Fernández Sánchez

Aedas Homes

Costa del Sol Territorial Director

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#### Julio Gómez

AQ Acentor

General Manager in Andalusian

#### Inés Laresgoiti

Clikalia

Head of Andalucía







#### 13:30 - 14:30: Branded in the Real Estate World

Like any sector, the real estate market is compelled to innovate, and one of the latest trends is the so-called Branded Residences. We will discuss how major brands are partnering with developers and hotels to create these innovative projects

#### Moderator/Presenter

#### José María Esteban

Ores & Bryan Surety Director

#### **Speakers**

#### Juan José Millán Mata

Idliq Group Chief Strategy Officer

#### **Enrique López Granados**

Caledonian President

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ORES & BRYAN

#### José María González Carvajal

DarGlobal Spain Senior Business Development Director







# 17:00 - 17:30: Bilbao and Dotational Accommodations: Experiences and Management Challenges

In this workshop, we aim to highlight alternative residential models to the current one, particularly the use of dotational or equipamental resources to temporarily address the housing needs of members in new forms of cohabitation.

#### **Speakers**

#### Yolanda Díez Saiz

Bilbao City Council
Councilor Delegate of the Housing Area

#### Íñigo Villarroya

Bilbao City Council
Director General of Municipal Housing

#### José María Escolástico

Spanish Association of Public Housing and Land Managers (AVS). OAL Bilbao Vice-President. Deputy Director







# 08/11/2024 CASA DEL FUTURO

# 10:30 - 11:15: Advanced Construction: Innovation and Sustainability in Building

#### Moderator/Presenter

#### **Miguel Pinto**

Building Cluster Managing Director

#### **Speakers**

#### **Anna Guanter Feixas**

Culmia Real Estate Developments Head of Innovation and Sustainability

#### Juan Francisco Rodríguez Ruiz

Bilba CEO

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LA CASA DEL FUTURO SOSTENIBLE Y DIGITAL

#### Lucas Galán Lubascher

Neinor Homes
Director of Product and Innovation

#### Juan López-Asiain Martínez

General Council of Technical Architecture of Spain (CGATE)

Director of the Technical Office







# 11:20 - 12:20: Villa Ayantam. Record in sustainability through technology

#### Moderator/Presenter

#### **Carlos Martínez Jarabo**

Admentum Global Management CEO

#### **Speakers**

#### **Enrique Bueno**

Aryon Buildings Manager

#### Jesús Tirado García

Grato

Territorial Director

#### **Judith Masip**

Uponor

Iberia Sustainability Manager

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#### **Andrés Rivera Quero**

Schneider

Senior Sales Engineer

#### **Agustín Romero Molina**

Airzone

Project Engineer

#### Julián Anglada

Siber

Technical Prescriber Eastern Andalusia/Canary Islands







# 12:25 - 13:05: Digital Revolution in Real Estate: From Customer Experience to Process Optimization

#### Moderator/Presenter

#### **Emilio Herrera**

Cibernos

Head of Public Sector

#### **Speakers**

#### **Carla Martínez Danti**

Habiteo

Country Manager for Spain and Portugal

#### **David Hurtado Torán**

Microsoft Spain Innovation Lead

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LA CASA DEL
FUTURO
SOSTENIBLE Y DIGITAL

#### Jesús López Mayoral

Gilmar Real Estate

СТО

#### **Carlos Llibre**

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**Operations Director** 







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# 08/11/2024 CASA DEL FUTURO

### 13:10 - 13:20: Welcome III Open Call for Start-ups

#### **Speakers**

**Marc Sanderson** 

Málaga Open for Business Director

Isabel Ma Abad Guerrero

Malaga University (UMA) Deputy Vice-Rector for Employability

### 13:20 - 13:50: Elevator Pitch: III Open Call for Start-ups

The 5 finalist startups present their initiatives to the investment ecosystem, experts, and heads of innovation areas in the real estate sector.

#### **Speakers**

Juan Manuel Gómez Ferreras

**2GF Solutions** COO

#### **Marcin Zduniak**

SkyTrade

Business Developer Manager Spain

#### Alejandro González

FindNido CEO

Maria Morgado

Hanok Agency Co-founder & CCO

#### Pablo San Juan Sebastián

The Residencial Club Co-founder and CTO











14:00 - 14:20: Meet & Greet

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14:20 - 14:30: Awards Ceremony: III Open Call for Star-ups

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## 09/11/2024 CASA DEL FUTURO

### 11:00 - 11:30: Complete Guide to Buying Your Home

By Cristina Fernandez: your specialized real estate personal shopper.

Buying a property is much more than a financial transaction; it is a commitment to our wealth, our future and our quality of life. This guide aims to give you the tools, knowledge and confidence to make the best decision. Every step has a bearing, and my goal is to help you take each one with confidence and success. Find out all the details from an expert.

#### **Speakers**

#### Cristina Fernández Amores

Compra con Cristina CEO

# 11:30 - 12:00: Say Goodbye to the 20% Initial Down Payment: New Rent-to-Own Formulas

By Víctor Calderón: simplifying and bringing real estate investment closer to individuals With 12 years of experience in the real estate sector across the UK and Spain, Víctor has specialized in residential investment. He has led the opening of strategic markets such as Madrid, Valencia, and most recently Málaga, where he drives key projects with INVERSIVA.

#### **Speakers**

#### Víctor Calderón Vázquez

Inversiva Asset Manager







# 12:00 - 12:30: Buy, Renovate, and Profit

By Ángel Sánchez: house flipping specialist

#### **Speakers**

#### Ángel Sánchez

Buenas Prácticas Inmobiliarias Málaga (BPI Málaga)

