



SHARE THE VISION (CONNECT WITH INDUSTRY LEADERS) **DISCOVER THE KEYS TO TACKLING THE SECTOR'S CHALLENGES TOGETHER**





SIMEDMALAGA.COM #SIMEDMLG









TU PRÓXIMO HOGAR



Where investment, public-private collaboration, and innovation take shape.

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PERVENDOS



simed 21st MEDITERRANEAN REAL ESTATE EXHIBITION



Opportunities that turn into business

LEADING EVENT **IN RESIDENTIAL AND INVESTMENT**

Strategic geographical location

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High-quality real estate offerings in a constantly growing market

Products and services for the sector

70%+ of participants are CEOs, executives, and top players

An exclusive environment to connect with the administration

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BUSINESS AND COOPERATION

BUILDING BRAND VALUE



Direct access to buyers

We contribute to the commercial strategy of participating companies and entities





\approx **INVESTMENT AND TRENDS**

The largest platform for sales and networking

Trends in living and second homes

Gateway for investors

Presence of the administration at different national and international levels

Dialogue between municipal leaders and the private sector

Land supply and transformative urban development projects





Our Focus





Proptech, Contech, and Fintech solutions

Startups: promoting innovative entrepreneurship

Sustainability and efficiency applied to construction

Industrialization, Construction 4.0

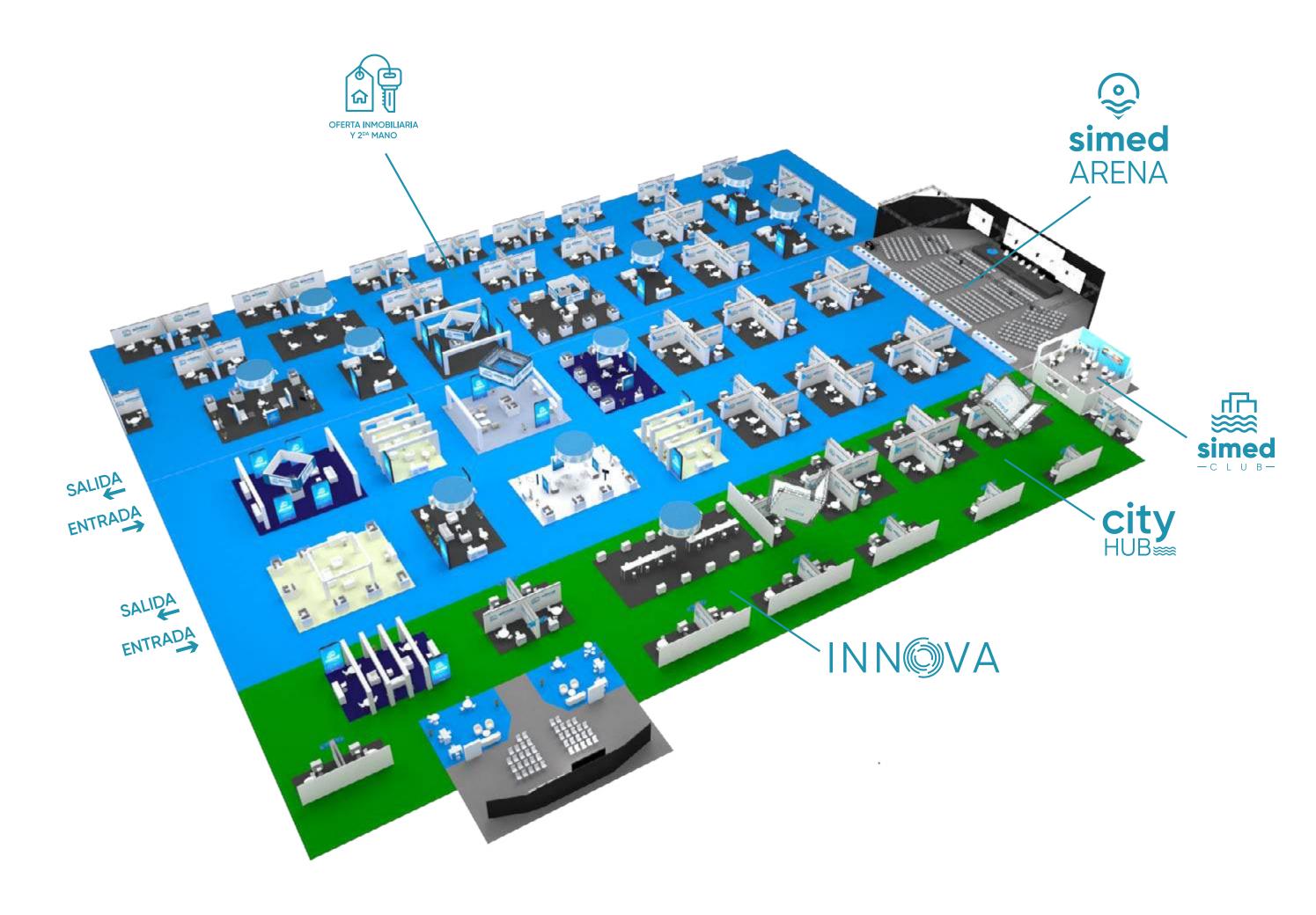


The whole industry represented in one place

\approx **PARTICIPANT PROFILES**

- Developers
- Real Estate Agents, Marketers, and Real Estate Portal Managers
- Public Administration and **Institutional** Professionals
- Construction Companies and Builders
- Professionals from Financial Institutions, Appraisal Firms, Consulting Firms, Law Firms, and Insurance Companies
- Private Investors, Investment Fund Managers, REITs, Family Offices, and Wealth Managers
- Architects and Engineers
- Specialists in **Building Materials** and Energy-Efficient Solutions
- Experts in Home Automation and Housing Technology
- Professionals from PropTech, ConTech, and FinTech Companies
- Representatives of **Professional** Associations and Industry Bodies

- Urban Planning Managers and **Advisors**
- Landscaping and Gardening Professionals
- Interior Design and Decoration Professionals
- Media Specialists and Marketing Agencies
- Professionals from the Hospitality, Tourism, and **Short-Term Rental Sectors**
- Professionals from Energy Companies
- Professionals from Telecommunications Companies
- Installers and Renovation **Specialists**
- Cybersecurity Specialists
- Experts in Alternative Assets: Coworking, Coliving, Senior Living, Flex Spaces, and **Related Services**



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MÁLAGA, ANDALUSIA, **EPICENTER OF THE REAL ESTATE MARKET IN SPAIN**

The gateway to the Spanish market, where buyers, developers, and investors find unique opportunities in a privileged environment.

> Andalusia, the leading autonomous community in Spain for home sales. Málaga, among the top three cities for new home sales.

SIMED: THE LARGEST COMMERCIAL PLATFORM IN SOUTHERN EUROPE

+9,000 properties on display from 63 municipalities:

58% located in the province of Málaga

24% in the rest of Andalusia

13% in the rest of Spain

5% abroad

SIMED CONTIGO:

A conference forum offering advice and guidance for buyers.



The future of the sector is in the spotlight: The 2024 figures back us up





+9.000 Properties on offer



+5.000 Professionals

CEOs, delegates and directors



+7.000 Visitors

+1.168

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Developers and real estate companies

+60

Cities with real estate offer



70%



Investors



30 Countries



simed ARENA

José María López Cerezo Presidente Asociación Española de Gestores Públicos de Vivienda y Suelo



Investment Forum Partnership for Public-Private

III International Conference on Protected, Social, and Affordable Housing

PROMOTING COOPERATION

The public administration and the sector come together in these professional sessions to discuss the needs and solutions that address current housing challenges. Additionally, the **CITY HUB** area brings together urban and territorial actions in an exhibition space that fosters connections between institutions, investors, developers, and citizens.

70 municipalities with real estate offerings / 15 mayors / over 380 public sector representatives







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Autonomous Community and, of course, the City Council of Malaga. Always all of them supporting

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Il Encuentro Internacional sobre Vivienda Protegida, Social y Asequible Bienvenida a SIMED

Top-level content and meetings - PUBLIC-PRIVATE PARTNERSHIP -







simed 21st MEDITERRANEAN REAL ESTATE EXHIBITION

Top-level content and meetings - INVESTMENT AND TRENDS -



THE RESIDENTIAL SECTOR IN DEBATE

Gather high-quality information, take those who make decisions.

Living – Investment – Land – Financing – Access to housing – New formulas

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Gather high-quality information, take the pulse of the market, and learn about future strategies and trends in the business from







SECOND HOMES

Business forum where we bring together agencies representing national and international buyers with top-level developers and marketers offering second home products.

USA, Mexico, United Kingdom, Nordic Countries, Central and Eastern Europe

Andalucía TRADE



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Top-level content and meetings - INVESTMENT AND TRENDS -



THE NEW ERA OF REAL ESTATE

Parallel activities organised by companies that have chosen #simedMLG as a platform for their meetings





Spanish companies its is the challenge to present to you and in this good one it was like two month

> **Top-level content and meetings** - INNOVATION AND SUSTAINABLE BUILDING -

FUTURO

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WHERE IDEAS TURN INTO SOLUTIONS

The INNOVA space consists of:

CONTENT FORUM / EXHIBITION AREA / CALL FOR START-UPS



With a focus on a smarter and more sustainable future, these three areas will explore the latest innovations in:

Sustainable Construction, Net Zero, Industrialization, PropTech, and ConTech





- NETWORKING TOP -The perfect platform to grow, connect, and lead

Through exclusive activities, we facilitate access to the most influential professionals, investors, and institutional representatives in an environment designed to enhance high-level networking.

SIMED CLUB / LEADERS NIGHT / **ONLINE AGENDA / PARALLEL ACTIVITIES**

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Who has attended Simed?



David Martínez CEO AEDAS HOMES



Rocío Díaz REGIONAL COUNCILOR FOR DEVELOPMENT, TERRITORIAL PLANNING AND HOUSING (JUNTA DE ANDALUCÍA)



Jorge Pérez de Leza CEO METROVACESA



Sergio Gálvez CEO AQ ACENTURE



Juan Velayos FOUNDING PARTNER OF JVINVESTMENT & ADVISORY



Carmen Chicharro SALES, MARKETING AND INNOVATION DIRECTOR METROVACESA



Juan Antonio Gómez Pintado CHAIRMAN OF THE SPANISH ASSOCIATION OF DEVELOPERS (APCE)



Javier Braza CEO LAGOOM LIVING



Borja García-Egotxeaga CEO NEINOR HOMES

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Francisco J. Pérez CEO CULMIA



Alberto Quemada CEO LAND CO



Susana Rodríguez COO SAVILLS



Francisco Salado CHAIRMAN OF MALAGA PROVINCIAL COUNCIL



Francisco de la Torre MAYOR OF MALAGA



Sorcha Edwards SECRETARIA GENERAL HOUSING EUROP



Ignacio Peinado CHAIRMAN FADECO



Ismael Clemente CEO MERLIN PROPERTIES



Tomás Gasset CEO URBANIA





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REAL ESTATE PORTAL

idealista

≰ agrojardín

Andalucía TRADE Junta de Andalucía





INCRENTA & avanza





It's your opportunity, participate

PROFESSIONAL



Access new business and investment opportunities, anticipate trends and identify potential synergies with the ecosystem.

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EXHIBITOR



Showcase your real estate offer to high-quality investors and buyers in a leading business space in the sector.

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We adapt to your needs

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PARTNER AND COLLABORATOR



Increase the exposure and presence of your organisation at the highest level. Positioning it as a key agent in the real estate industry.

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BRANDING **AND CONTENT**



Organise your event at Simed, the ideal place to bring together your target audience and disseminate your expertise.

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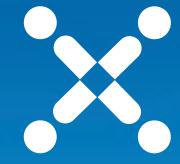




GreenCities URBAN INTELLIGENCE & SMART MOBILITY

 \bigcirc T&H NNOVATION SUMMIT FOR THE HOSPITALITY INDUSTR

CM SUMMIT **INTERNATIONAL FORUM ON INNOVATION FOR ARTS & CULTURE**



Transfiere European Meeting on Science, Technology and Innovation



simed MEDITERRANEAN REAL ESTATE EXHIBITION

FYCMA is committed to highly specialized events with an international vocation promoting the creation of innovative ecosystems to promote the different sectors and industries.





Trade Fairs & Congress **Center of Málaga**





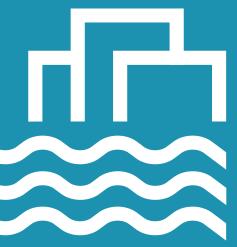
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